



MEDIA CONTACT:

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FOR IMMEDIATE RELEASE:

June 7, 2010

**PortionPac Chemical Corporation of Chicago
Named a “2010 Top Small Company Workplace”
by Winning Workplaces and Inc. Magazine**

CHICAGO – PortionPac Chemical Corporation has been named a “2010 Top Small Company Workplace” by Winning Workplaces of Evanston, Ill., a national non-profit organization, working in partnership with Inc. magazine. A six-page article about PortionPac® is featured in the June, 2010 issue of Inc. magazine, www.inc.com.

Selected from nearly 500 companies nationwide, PortionPac, which employs about 100 people, specializes in Sustainable Solutions®. It is a market leader in providing a complete system of safer, high-concentrate, pre-measured cleaning products for organizations including industry, office buildings, school nutrition departments and correctional facilities.

PortionPac’s headquarters and manufacturing plant, which were featured in Architectural Digest, are located at 400 N. Ashland Ave., in Chicago, in an urban industrial corridor.

“My dad, Marvin Klein and his partner Syd Weisberg, founded our company in 1964 with a goal of creating safer, effective and environmentally responsible cleaning products,” said Burt Klein, who is president of PortionPac Chemical Corporation. “They were ‘green’ before it was fashionable, and their great business and personal values continue to inspire us at PortionPac Chemical Corporation.”

According to Winning Workplaces: “The Top Small Company Workplaces recognition project highlights those small organizations that engage their employees, create great work environments and, in turn, deliver improved results.”

PortionPac Chemical Corporation – a “2010 Top Small Company Workplace” – Add One

In addition to having a long-standing commitment to the environment and providing its employees with an art- and light-filled work space, PortionPac offers these notable features:

- The company’s culture focuses on three things: trust, satisfaction and good relationships – creating a stable environment that encourages, engages, supports and rewards employees and customers – resulting in a family atmosphere, low employee turnover and long-term associations with many customers;
- Since 1988, the company has held a “Front to Back Day,” when management, office and sales staff work in the factory unloading trucks, making detergents, and packing, filling and shipping orders – and, then, the whole company enjoys a barbecue;
- The company uses a system that it calls MUDA, based on the Japanese word for waste and focusing on the principles of lean management;
- All of PortionPac’s floor cleaners, all-purpose detergents, bowl cleaners and glass cleaners are Green Seal® certified, “the mark of environmental responsibility”; plus, the company has been recognized for its sustainability leadership nationally, as well as by the City of Chicago and the State of Illinois; and
- Despite the worst economy since the Great Depression, PortionPac Chemical Corporation has enjoyed seven straight years of increased revenue.

“On behalf of everyone at our company, it is my privilege to thank Winning Workplaces and Inc. magazine,” said Burt Klein. “We are thrilled that PortionPac Chemical Corporation has been named a ‘2010 Top Small Company Workplace’ and are proud to be featured in Inc. magazine.”

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What's So Special About PortionPac Chemical Corporation? A "2010 Top Small Company Workplace"

PortionPac Chemical Corporation is "all about cleaning," but it's also all about its history, its people, its products, its customers and its 46-year commitment to the environment.

"We're proud to have been named a '2010 Top Small Company Workplace' by Winning Workplaces and Inc. magazine," said Burt Klein, president of PortionPac Chemical Corporation.

"Everyone in our company is excited about the award and the six-page article about PortionPac® in the June, 2010 issue of Inc. All of this affirms our commitment to our employees, one of whom recently celebrated her 30th anniversary with us."

Here are some of the many other things that make PortionPac so special:

- 1) **Our History:** Syd Weisberg and Marvin Klein used their entrepreneurial ways and Depression-era values to found PortionPac, and create effective, safer concentrated products that also minimized waste.
- 2) **Our Culture:** PortionPac focuses on trust, satisfaction and good relationships – encouraging, engaging, supporting and rewarding employees and customers. During our "Front to Back Day," now in its 22nd year, everyone at PortionPac works together in the factory to mix, fill, package and ship our products – and, then, enjoys a barbecue.
- 3) **Our People:** PortionPac employs nearly 100 dedicated employees, including Gretchen, "the world's best customer service manager" and Nonie, who recently wrote, "I truly feel with all my heart that we have the best company EVER!"
- 4) **Our Products:** PortionPac only has 18 products. We're focused on making them the best they can be and on serving our customers as completely as possible.
- 5) **Our Customers:** A school food-service director wrote this about our SFSPac® (K-12 safety and sanitation) System: "If a food distributor did for me what SFSPac has done I would kiss the ground they walked on."

PortionPac Chemical Corporation – What’s Special – Add One

- 6) Our Commitment: PortionPac provides much more than products. Our National Education Director, Mark Samios, Ph.D., leads a team that helps customers with issues pertaining to OSHA compliance, food-safety regulations, facility accreditations, LEED and other green certifications, and more.
- 7) Our Location: PortionPac is based at 400 N. Ashland Ave., in Chicago, in an urban industrial corridor. Our small office and factory complex has been recognized for its minimal ecological footprint, as well as its use of energy offsets.
- 8) Our Community Involvement: Burt Klein serves on numerous boards of directors; teaches sustainable business courses for the Chicago Sustainable Business Alliance at the Illinois Institute of Technology and the Women’s Business Development Center; and has participated in the Illinois Governor’s Sustainability Award ceremony, the Lean and Green Summit, the School Nutrition Association and the mayoral luncheon sponsored by the Alliance for Illinois Manufacturing.
- 9) Our Awards: In addition to being featured in the June, 2010 issue of Inc. magazine, as a “2010 Top Small Company Workplace,” PortionPac has been featured in Architectural Digest for its innovative, worker-friendly headquarters and manufacturing plant. The company also has received numerous awards for its environmental-protection efforts.
- 10) Our Sustainable Solutions[®]: All of PortionPac’s floor cleaners, all-purpose detergents, bowl cleaners and glass cleaners are Green Seal[®] certified, “the mark of environmental responsibility”; plus, the company has been recognized for its sustainability leadership nationally, as well as by the City of Chicago and the State of Illinois.

“At PortionPac, our people really drive our success,” said Klein. “They provide a great deal of input, and deserve much of the credit for our products, systems and services, as well as the many accolades we have received.”

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Please note: Inc. magazine's six-page article about PortionPac is available at: www.inc.com.



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PortionPac Chemical Corporation - a “Green” Leader for 46 Years

CHICAGO – PortionPac Chemical Corporation’s roots were planted long before people talked about “going green.” In 1964, Syd Weisberg was an inventor and scientist concerned about industrial, water and air pollution. Marvin Klein was a carpet-machine and shampoo salesman who wondered why his employer was packaging so much water in its detergents. That year, in Chicago, Syd and Marvin founded PortionPac[®], to create cleaning products that were as effective, safe, concentrated and environmentally responsible as possible.

Marvin’s son, Burt Klein, the president of PortionPac Chemical Corporation, said: “Today, we continue to focus on Sustainable Solutions[®] – and we are a market leader in cleaning and sanitation products and programs.”

PortionPac provides a complete system of safer, high-concentrate, pre-measured cleaning products for organizations including industry, office buildings, school nutrition departments and correctional facilities. One case of PortionPac glass cleaner equals 44 cases of ready to use quart-sized glass cleaners – saving 100 pounds of plastic and 56 pounds of cardboard. All of the company’s floor cleaners, all-purpose detergents, bowl cleaners and glass cleaners are Green Seal[®] certified, “the mark of environmental responsibility.”

That sense of respectfulness extends throughout PortionPac: respect for employees, vendors, and customers, as well as the food-service employees and building custodians who utilize the company’s products. It is apparent in the company’s airy, art-filled and energy-efficient headquarters and manufacturing plant, which were featured in Architectural Digest. It also is evident in the company’s products, which are color-coded for easy use, feature English and Spanish directions, and include training procedures and systems.

PortionPac Chemical Corporation – Corporate Overview – Add One

“At PortionPac, we’re all about cleaning,” noted Burt Klein, “but, we’re also about teaching, inspiring and honoring people – and making a positive, sustainable impact on the environment.”

Some of the company’s most popular systems include:

- the SFSPac[®] System, a sanitation and safety program specifically for K-12 school nutrition departments and personnel;
- the CorrectPac[®] System, which features products, safety, education and more, to help correctional facilities meet standards of accreditation;
- the RYG[®] System, which features three color-coded products that can clean 90 percent of most buildings;
- the Pac-Per-Quart[®] System, which enables customers to fill a color-matched, quart spray bottle with one Pac of PortionPac concentrate and add water from any source; and
- the DepotPac[®] System (for above-floor cleaning), which includes a five-gallon dispenser to which one larger Pac of PortionPac concentrate can be added, along with water from any source, creating a centralized place to fill spray bottles.

“A systematic approach is the best way to optimize cleanliness, minimize waste, save energy, and meet tough government and industry requirements,” said Mark Samios, Ph.D., national education director for PortionPac. “At PortionPac, we’re committed to helping our customers with their sanitation and food-safety needs, as well as OSHA, LEED and other certifications.”

PortionPac Chemical Corporation is located at 400 N. Ashland Ave., in Chicago, employs about 100 people and has had seven straight years of increased revenue. The company has been recognized for its sustainability leadership nationally, as well as by the City of Chicago and the State of Illinois.

PortionPac has been named a “2010 Top Small Company Workplace” by Winning Workplaces and Inc. magazine. A six-page article about PortionPac is featured in the June, 2010 issue of Inc. magazine, www.inc.com.

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**PortionPac Chemical Corporation
Fact Sheet**

Who we are: PortionPac Chemical Corporation is a 46-year-old privately held business that specializes in Sustainable Solutions[®]. The company was founded in 1964 by Syd Weisberg, an inventor and chemist, and Marvin Klein, a businessman.

What we do: PortionPac[®] is a market leader in providing a complete system of safer, high-concentrate, pre-measured cleaning products for organizations including industry, office buildings, school nutrition departments and correctional facilities.

Our leadership: Burt Klein, who is Marvin's son, is the president of PortionPac Chemical Corporation. He has led the company to seven straight years of increased revenue.

Our employees: PortionPac employs nearly 100 people.

The products we make/sell: We manufacture and sell 18 products: 15 for overall cleaning and sanitation needs, and three specifically for food-service providers. All of PortionPac's floor cleaners, all-purpose detergents, bowl cleaners and glass cleaners are Green Seal[®] certified, "the mark of environmental responsibility."

How we support our customers: We offer a variety of cleaning and sanitation systems to our customers. All of our products are color-coded and easy to use, with directions in English and Spanish, and basic artwork. We also help institutions meet OSHA standards, industry accreditations, and LEED and other green certifications. Additionally, we honor janitors and custodians each year with our Janus[®] recognition program – because we know how hard they work to keep their facilities clean and sanitized.

Where we are located: Our headquarters and manufacturing plant, which were featured in Architectural Digest, are located in Chicago, in an urban industrial corridor.

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Our most recent accolade: PortionPac Chemical Corporation has been named a "2010 Top Small Company Workplace" by Winning Workplaces and Inc. magazine. A six-page article about PortionPac is featured in the June, 2010 issue of Inc. magazine, www.inc.com.



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**Burt Klein
President, PortionPac Chemical Corporation
A “2010 Top Small Company Workplace”**

Burt Klein was in the midst of a successful financial career when his dad asked him to run the family business, PortionPac Chemical Corporation. It was a perfect opportunity to utilize Burt’s background and values – to pursue the company’s long-standing commitment to Sustainable Solutions®.

A graduate of the University of Illinois at Urbana-Champaign, with a degree in business and concentration in finance, Burt Klein originally was a regulator and financial analyst for the Chicago Board of Trade. He then was the chief financial officer of a Chicago-based money management firm.

Klein joined PortionPac Chemical Corporation in 2000 and serves as the president of the manufacturing company, which was founded in 1964 by Marvin Klein, a businessman and his partner, Syd Weisberg, a chemist and inventor. Under Burt’s leadership, PortionPac® has enjoyed seven straight years of increased revenue.

PortionPac is a market leader in providing a complete system of safer, high-concentrate, pre-measured cleaning products for organizations including industry, office buildings, school nutrition departments and correctional facilities. All of the company’s floor cleaners, all-purpose detergents, bowl cleaners and glass cleaners are Green Seal® certified, “the mark of environmental responsibility.”

Long before global warming was a hot topic, Burt Klein learned a number of key business and sustainability principles from his entrepreneurial parents, who grew up during the Great Depression. Those principles included: do what you do well; look for consistency instead of home runs; work day in and day out to serve your customers; don’t waste anything; listen more than you talk, but be sure to communicate; respect everyone with whom you work, and remember that a company really can make a positive impact.

PortionPac Chemical Corporation – Burt Klein Biography– Add One

This personal code of responsibility inspires Klein’s work at PortionPac Chemical Corporation. His commitment to the environment is evident in PortionPac’s urban headquarters and manufacturing plant, which were featured in Architectural Digest for their innovative design and worker-friendly atmosphere. PortionPac, which employs about 100 people, also has been recognized for its small ecological footprint and use of energy offsets.

Named a “2010 Top Small Company Workplace” by Winning Workplaces and Inc. magazine, PortionPac was chosen from nearly 500 companies nationwide. A six-page article about PortionPac is featured in the June, 2010 issue of Inc. magazine, www.inc.com.

Focused on his neighborhood, city and the future, Burt Klein is a member of the board of directors of the Industrial Council of Near West Chicago, the Foresight Design Initiative and the University of Illinois at Chicago Family Business Council. He teaches sustainable business courses for the Chicago Sustainable Business Alliance at the Illinois Institute of Technology, as well as the Women’s Business Development Center. He also has spoken at numerous events including the Illinois Governor’s Sustainability Award ceremony, the Lean and Green Summit, the School Nutrition Association and the mayoral luncheon sponsored by the Alliance for Illinois Manufacturing.

Burt Klein is married and has two children. Like his parents before him, Burt is passing along important life lessons that will help them grow up to be responsible citizens – concerned about the people, community and world around them.

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**PortionPac Chemical Corporation
“Q and A”**

Q. What is the history of PortionPac Chemical Corporation?

A. PortionPac Chemical Corporation was founded in Chicago, in 1964, by Marvin Klein, a businessman and his partner, Syd Weisberg, a chemist and inventor. They were dedicated to creating cleaning products that were as effective, safe and environmentally responsible as possible.

Today, Marvin’s son, Burt Klein, leads the company which has about 100 employees, has been recognized for its “green” products and focus on sustainability, and has been named a “2010 Top Small Company Workplace” by Winning Workplaces and Inc. magazine. A six-page article about PortionPac® is featured in the June, 2010 issue of Inc. magazine, www.inc.com.

Q. Where is PortionPac Chemical Corporation located?

A. PortionPac Chemical Corporation is located at 400 N. Ashland Ave., in Chicago, in an urban industrial corridor. Our headquarters and manufacturing plant were featured in Architectural Digest for their innovative design and worker-friendly atmosphere. Our company also has been recognized for its small ecological footprint at this location, as well as its use of energy offsets.

Q. What is the specialty of PortionPac Chemical Corporation?

A. PortionPac Chemical Corporation specializes in Sustainable Solutions®. From the beginning, our company has been a market leader in providing a complete system of safer, high-concentrate, pre-measured cleaning products. We focus on helping our customers clean better, with less detergent, waste and environmental impact, and with maximum efficiency, safety and results.

Q. Who determines that PortionPac’s products are environmentally friendly?

A. In addition to meeting our company’s high standards, all of PortionPac’s floor cleaners, all-purpose detergents, bowl cleaners and glass cleaners are Green Seal® certified, “the mark of environmental responsibility.” Plus, PortionPac Chemical Corporation has been recognized for its sustainability leadership nationally, as well as by the City of Chicago and the State of Illinois.

PortionPac Chemical Corporation – “Q and A” – Add One

- Q. What makes PortionPac products an easy and energy efficient choice for organizations that constantly use cleaning products?
- A. One example of how PortionPac saves time, money and energy is as follows: one case of PortionPac glass cleaner equals 44 cases of ready to use quart-sized glass cleaners, saving 100 pounds of plastic and 56 pounds of cardboard. Plus, the customer easily can fill an empty, reusable plastic spray bottle with a Pac of PortionPac pre-measured cleaner -- and add water from any source.
- Q. What markets does PortionPac serve?
- A. PortionPac provides a complete system of safer, high-concentrate, pre-measured cleaning products for organizations including industry, office buildings, school nutrition departments and correctional facilities. We have long-term working relationships with numerous businesses, food-service providers and custodial groups – providing them with products, as well as systems to educate their employees about using the products safely and effectively.
- Q. What does the PortionPac line of products include?
- A. The PortionPac product line includes a broad assortment of easy to use, color-coded packets:
- ScrubPac[®] Heavy Duty All Purpose Detergent
 - pH Neutral Germicidal Detergent
 - StripPac[®]
 - NeutraPac[®] Floor Conditioner and Carpet Neutralizer
 - BowlPac[®]
 - FoamPac[®] Carpet and Upholstery Shampoo
 - LaundryPac[®]
 - SteamPac[®] Extraction Detergent
 - GlassPac[®] Lite & GlassPac[®]
 - AirFreshPac[®]
 - MopPacLite[®] pH Neutral Floor Cleaner
 - BritePac[®] Neutral Cleaner and Brightener
 - BacPac[®] Biologically Enhanced Detergent
 - Janus[®] Gold High Performance Acrylic Floor Finish
 - Janus[®] Silver HSB Urethane Enhanced Floor Finish

In addition to the above 15 products, we also have three food-service items: a degreaser, a pot and pan cleaner, and a sanitizer.

PortionPac Chemical Corporation – “Q and A” – Add Two

Q. What are some of PortionPac’s most popular systems?

A. PortionPac’s most popular systems include:

- the SFSPac[®] System, a sanitation and safety program specifically for K-12 school nutrition departments and personnel;
- the CorrectPac[®] System, which features products, safety, education and more, to help correctional facilities meet standards of accreditation;
- the RYG[®] System, which features three color-coded products that can clean 90 percent of most buildings;
- the Pac-Per-Quart[®] System, which enables customers to fill a color-matched, quart spray bottle with one Pac of PortionPac concentrate and add water from any source; and
- the DepotPac[®] System (for above-floor cleaning), which includes a five-gallon dispenser to which one larger Pac of PortionPac concentrate can be added, along with water from any source, creating a centralized place to fill spray bottles.

Q. In addition to offering cleaning products, how does PortionPac specifically serve schools?

A. PortionPac serves schools through its SFSPac[®] System, a sanitation and safety program specifically created for K-12 school nutrition departments and personnel. This is a comprehensive program that is delivered for a pre-determined set fee and includes PortionPac products, as well as food- and workplace-safety information, OSHA compliance details, employee education and recognition materials, public-awareness and marketing materials, and much more.

Q. In addition to schools, does PortionPac offer specialized programs for other institutions?

A. PortionPac offers a number of other specialized programs for our customers. For example, we have a streamlined, yet very effective, program called the RYG[®] System, which features three color-coded products that can clean 90 percent of most office buildings, colleges, universities and more.

Q. What kind of training and educational assistance does PortionPac provide to its customers?

A. PortionPac’s extensive training and educational efforts really differentiate us from our competitors. Those efforts extend from our color-coded, easy to use cleaning systems, with directions in English and Spanish, and basic artwork – to our more comprehensive programs to help institutions meet tough OSHA standards and industry accreditations. Plus, we honor janitors and custodians each year through our Janus[®] recognition program – because we know how hard they work to keep their facilities clean and sanitized.

PortionPac Chemical Corporation – “Q and A” – Add Three

- Q. What criteria did Winning Workplaces and Inc. magazine use to determine that PortionPac Chemical Corporation is a “2010 Top Small Company Workplace”?
- A. According to Winning Workplaces: “The Top Small Company Workplaces recognition project highlights those small organizations that engage their employees, create great work environments and, in turn, deliver improved results.” Nearly 500 companies completed applications for consideration for the awards.
- Q. In addition to your products and services, what distinguishes PortionPac from other small businesses across the country?
- A. We think PortionPac is unique in many ways, including our corporate culture, which focuses on trust, satisfaction and good relationships. It encourages, engages, supports and rewards employees and customers, and results in a family atmosphere, low employee turnover, operational efficiencies and long-term associations with many of our customers. We work hard, have fun and relentlessly try to do the best we can to provide sustainable solutions – promoting cleanliness and safety, while trying to preserve the environment.

More information about PortionPac Chemical Corporation is available at www.portionpaccorp.com.

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